GENEVA

TUESDAY JUNE 7<sup>th</sup>
Grand Hotel Kempinski [Geneva, Switzerland]

### **ZURICH**

THURSDAY JUNE 9<sup>th</sup>

The Dolder Grand Hotel [Zurich, Switzerland]

# All About **Investment Strategies** in **Soft Commodities, Ag., Farming, Timber**

Special focus: Region specific investment opportunities

WHERE INVESTORS MEET WITH THE BEST PERFORMING FUND MANAGERS IN AGRICULTURE

Agriculture is the bright light of today's investment universe.

The rapid rise in global demand for food and soft commodities is providing new opportunities for investors.

**jetfin AGRO 2011** conference is the only event for investors, which exclusively gathers top agricultural assets managers delivering strong returns in challenging markets.

Special focus: Region specific investment opportunities.

**jetfin** AGRO 2011 conference is the ultimate meeting point for investors in search of sustainable and non-correlated returns when investing in agriculture.

Leading successful agriculture investment managers present and explain their investment strategies.

Institutional investors and wealth managers compare winning solutions, enabling them to make the right investment decisions in key markets such as farming, soft commodities or timber.

Don't miss this unique opportunity to participate in the jetfin AGRO 2011 conferences

#### **SPEAKERS**

- ♦ Geoff Burke, Partner, Agro-Ecological Investment Management, UK
- Bernd Schanzenbaecher, Managing Partner, EBG Capital AG, Switzerland
- ◆ Catherine Henry, Product Specialist, SAM Sustainable Asset Mgmt, Switzerland
- ◆ John Coast Sullenger, MD & Portfolio Manager, GAIA Capital, Switzerland
- ◆ James Govan, co-Manager, Baring Asset Management, United Kingdom
- ♦ Bernard Belk, Director Global Agro, Swiss Re Corporate Solutions, Switzerland
- ◆ Desmond Sheehy, CIO, Duxton Asset Management Pte Ltd, Singapore
- ◆ Nabil Marc Abdul-Massih, Managing Partner, Inoks Capital, Switzerland
- ♦ Mark Zenuk, Managing Director, NGP Global Adaptation Partners, USA
- ♦ Myret Zaki, Vice-Editor in Chief, Bilan, Switzerland
- ♦ Itay Simkin, CEO, Krom River, Switzerland
- ♦ André de Gaspar, Director, LCI Suisse SA, Switzerland
- ♦ Alejandro Eito, Partner and Portfolio Manager, LCI Suisse SA, Switzerland
- ◆ Detlef Schoen, CEO, Aquila Partners, Germany / New Zealand
- ♦ Rajesh Srivastava, Chairman & MD, Rabo Equity Advisors, India
- ♦ Deepak Lalwani OBE, Founder, LalCap, United Kingdom
- ♦ Olivier Combastet, Founder, Pergam Finance, France / Uruguay
- ♦ Alberto San Miguel, Partner, US OPTIMUM Agri Co., Argentina / USA
- ♦ Jos B.G.M. Maas, CFO, Alpha Reales Investments, Netherlands
- ♦ Prof Joost M.E. Pennings, Chairman, FS-Innovators B.V., Netherlands
- ♦ Charles Vilgrain, CEO, AgroGeneration, France
- ♦ Magnus Weikert, Director, The International Woodland Company A/S, Denmark
- ♦ Judson Hill, Managing Director, NGP Global Adaptation Partners, USA
- Philippe Szokoloczy-Syllaba, Founder, My Global Advisor, Switzerland
- ◆ Catherine Guyonvarc'h, Wealth Manager, GPM SA, Switzerland
- ◆ Martin Bürki, Partner, MartInvestments, Switzerland
- ♦ Nicolas Compard, Portfolio Manager Real Assets, CERN Pension Fund, Switzerland



#### Why attend jetfin AGRO 2011 conferences?

#### **Unique Event**

**jetfin AGRO 2011** conference is the only event where institutional and private investors can meet with top Agro fund managers to learn and debate all issues surrounding agriculture investments.

#### **Networking Opportunity**

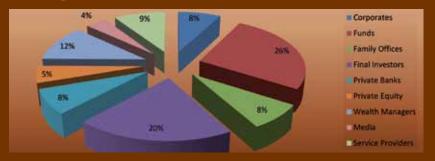
#### **Networking Lunch:**

Enjoy lunch among your peers with the chance to candidly discuss the concerns, challenges and opportunities of the coming months.

#### **Networking Cocktail & Standing Buffet Dinner Reception:**

We invite you to re-connect with your peers in a relaxed informal environment where you will meet influential investors, allocators and alternative investments managers.

#### JetFin Agro 2010 Attendees Profile



#### Pre-Conference Evening Party in Geneva June 6<sup>th</sup> at Geneva Polo Club

jetfin AGRO 2011 conference Geneva and GAIA Capital invite you to an evening of Polo and Argentine BBQ at the Geneva Polo Club

Time: 6pm-10pm

**Location**: Geneva Polo Club

networking event

Join colleagues and Agro 2011 participants for a networking event featuring an exciting exhibition polo match accompanied by open bar and traditional Argentine Asado BBQ.



08.00 | Registration & Coffee

#### 08.20 | Chairman's Introductory Speech

Welcome and comments on the agenda **Pierre Lavaud,** Jetfin, CH

#### 08.30 | Sustainability in Agriculture

- Sustainable development and agriculture
- Sustainable investments in agribusiness
   Geoff Burke, Agro-Ecological Investment Mgmt, UK
   Bernd Schanzenbaecher, EBG Capital AG, CH
   Catherine Henry, SAM Sustainable Asset Mgmt, CH

#### **EXAMINING THE STRATEGIES**

#### 09.10 | Agro Equity Strategies

- How to build an equity portfolio in the agro business
- Where are the opportunities in global emerging markets?
- Volatility and risks
   John Coast Sullenger, GAIA Capital, CH
   James Govan, Baring Asset Management, UK

#### 09.50 | Hedging Strategies

- Hedging contracts for agro-investments
- Counterparty, political and market risks
   Bernard Belk, Swiss Re Corporate Solutions, CH

10.15 | Coffee Break

#### 10.45 | Agriculture Diversified Strategies

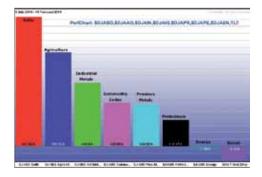
- Portfolio diversification in agro-investments
- Absolute return in agriculture
- Global agricultural investing
   Desmond Sheehy, Duxton Asset Management
   Pte Ltd, Singapore

- Crop Financing: is it different in LatAm (Brazil), Eastern Europe (Ukraine) and West Africa (Burkina Faso)?
   Nabil Marc Abdul-Massih, Inoks Capital, CH
- Global Ag Opportunities
   Mark Zenuk, NGP Partners, USA

Moderator: Myret Zaki, Bilan, CH

#### 11.30 | Soft Commodities

- Opportunities and risks in agricultural commodities
- Specificities of wheat, corn, soy beans, sugar markets managing price risk
- CTAs, speculation or positive contribution?
   Itay Simkin, Krom River, CH (ZH only)
   Alejandro Eito, LCI Suisse SA, Switzerland (GVA only)
   André de Gaspar, LCI Suisse SA, Switzerland (ZH only)



12.10 | Networking Lunch

#### **REGION SPECIFIC STRATEGIES**

#### 01.30 | Australia & New Zealand

- Cattle investments in Australia
- Dairy in New Zealand
   Detlef Schoen, Aquila Partners,
   Germany / New Zealand

#### 01.50 | **India**

India agriculture investment strategies
 Rajesh Srivastava, Rabo Equity Advisors, India

Moderator: Deepak Lalwani OBE, LalCap, UK

#### 02.10 | Latin America

- Farmland opportunities in Uruguay and Argentina
- Specifities of the farmland industry in Brasil
   Olivier Combastet, Pergam Finance,
   France / Uruguay

#### 02.30 | USA

 Agro investment landscape in the US
 Alberto San Miguel, US OPTIMUM Agri Co., Argentina / USA



#### 02.40 | **Europe**

Farmland investments in Europe

**Jos B.G.M. Maas,** Alpha Reales Investments, Netherlands (GVA Only)

**Prof Joost M.E. Pennings,** FS-Innovators B.V., Netherlands (ZH Only)

#### 03.10 | Ukraine

 Specificities of land and farm investments in Ukraine

**Charles Vilgrain,** AgroGeneration, France / Ukraine (GVA only)

#### 03.30 | Afternoon Tea Break



#### THEME SPECIFIC STRATEGIES

#### 04.00 | **Timber**

Timber investment strategies
 Magnus Weikert, The International Woodland
 Company A/S, Denmark

#### 04.30 | Water

 Water as an investment proposal Judson Hill, NGP Partners, USA

#### **INVESTORS**

#### 05.00 | Investors & Allocators

- The point of view of final investors (private bankers and HNWIs)
- Strategies when investing in farming

- Dedicated exposure or diversified portfolios?
- Creating the ideal farm and agro portfolio
   Philippe Szokoloczy-Syllaba, My Global Advisor, CH
   Catherine Guyonvarc'h, GPM SA, CH (GVA Only)
   Martin Bürki, MartInvestments, CH (ZH Only)

#### 05.40 | Pension Funds

- Pension fund perspectives for investments in soft commodities and agriculture
- Sustainability and pension criteria for Ag investments
   Nicolas Compard, CERN Pension Fund, CH

#### 06.00 | Chairman's closing remarks

Pierre Lavaud, Jetfin, CH

#### GENEVA EVENING EVENT TUESDAY, JUNE 7TH

#### 06.30 | Networking cocktail party

At the trendy "Riverside Café" in Geneva Ideal for networking in a relaxed atmosphere Rue du Rhône 19 -1204 Geneva / Tel: +41 223113200



# ZURICH EVENING EVENT THURSDAY, JUNE 9TH

#### 06.30 | Networking cocktail party

At the Dolder Grand Hotel.

Ideal for networking in a good atmosphere

08.30 | **End** 

# GENEVA INSTITUTIONAL PARTNER



#### **SILVER PARTNER**



#### PREMIUM SPEAKER PARTNER



#### **EXHIBITOR**



#### **ORGANIZER**







#### **Registration form**

Please fill in this form and fax it back to +41 22 839 8089 or register by phone: +41 22 839 8080 or post mail the form: Jetfin Events - 6, Route de Malagnou - 1208 Geneva, Switzerland You can also register online at: www.jetfin.com



### TUESDAY JUNE 7<sup>th</sup>

Grand Hotel Kempinski - 19 Quai du Mont-Blanc 1201 Geneva, Switzerland - Phone: +41 22 908 9081

	Delegate Details	
Name	Surname	
Position	Company	
Nature of Company Business		
Phone		
E-mail		
Postal Address		
City		

#### Please register me for (please tick) - fax back to: +41 22 839 8089

Registration	June 6 <sup>th</sup> Evening Party at Geneva Polo Club For conference attendees only	<b>June 7</b> <sup>th</sup> Geneva conference	<b>June 9</b> <sup>th</sup> Zurich conference
Pension Funds, Endow- ments, Foundations, Sovereign Wealth Funds	☐ Free	☐ Free	☐ Free
End-Investors, Family Offices, Private Bankers, Wealth Managers	☐ Free	□ CHF 750	□ CHF 750
AIMA / CAIA members	☐ Free	☐ CHF 750	☐ CHF 750
Others	☐ Free	☐ CHF 1500	☐ CHF 1500

VAT excluded (+8%)

#### About the Organizer

**jetfin** AGRO 2011 conference is a **JetFin** initiative, a leading fund adviser and investment conference organizer.

Phone: +41 22 839 8080 | Fax: +41 22 839 8089 | Website: www.jetfin.com | E-mail: jetfin@jetfin.com

Post mail: Jetfin Events - 6, Rue de Malagnou - 1208 Geneva, Switzerland

## THURSDAY JUNE 9th

**The Dolder Grand** - Kurhausstrasse 65 8032 Zurich, Switzerland - Phone: +41 44 456 60 00

#### Method of payment (please tick)

☐ <b>Payment by bank transfer</b> (Jetfin recommendation):			
Please debit CHF+ VAT			
Jetfin Sàrl Bank details: UBS SA, rue du Rhône 8, 1204 Geneva			
Account number: 0240/00212950,01Q IBAN: CH15 0024 0240 2129 5001 Q - SWIFT (BIC): UBSWCHZH80A			
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Please debit CHF+ VAT ☐ MasterCard ☐ VISA ☐ AMEX			
Card No Exp Date/			
Name of cardholder			
Address of AMEX card holder (mandatory to valid your AMEX payment)			
Remark			
DateSignature			

#### **Extra Details**

**Hotel accommodation for Geneva conference:** the official hotel for speakers, sponsors and delegates is the Grand Hotel Kempinski. Delegates staying at Grand Hotel Kempinski are entitled to a special rate.

**How to book for Geneva conference:** please call +41 22 908 9081 and mention that you are attending a Jetfin conference. For other hotels with negotiated rates please contact Jetfin.

**Hotel accommodation for Zurich Conference:** the official hotel for speakers, sponsors and delegates is Dolder Waldhaus Hotel located 5 min walk from Dolder Grand Hotel.

**To book at Dolder Waldhaus:** please call +41 44 269 1000 or use the booking form accessible on Jetfin website. **To book at Dolder Grand Hotel:** please call +41 44 456 6000 and mention that you are attending a Jetfin conference.

**Special rates:** for group booking or for multi Jetfin conferences, please do not hesitate to contact us directly. **Invoice:** will be sent after registration. **Payment:** must be received before Event's date to guarantee admission. **Substitution:** a substitute delegate is welcome at no extra charge. Alternatively, your registration can be credited to a future Jetfin Event conference. **Cancellation** within **one week** prior to the event, **no refund** can be made - **Cancellation** within **two weeks** prior to the event, 50% refund (minus CC transaction fees if applicable) - **Cancellation two weeks** and **more** to the event, then **total refund** (minus CC transaction fees if applicable). Jetfin Conference Programs can undergo circumstantial changes without prior notice.

#### **Media Partners**







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